

WHY DOES ANYONE NEED CROP INSURANCE?









Saturated fields make it impossible to harvest this year's pumpkin crop.

FEDERAL CROP INSURANCE - BASICS

More than 90% of insurable farmland in the U.S. is protected by Federal (311+ MILLION ACRES) Crop Insurance program.



Government provides funding and administers the program through the Risk Management Agency (RMA) in conjunction with private crop insurance companies (AIPs)



RISK MANAGEMENT AGENCY (RMA)

Mission Statement

Serving America's agricultural producers through effective, market-based risk management tools to strengthen the economic stability of agricultural producers and rural communities.

Vision Statement

Securing the future of agriculture by providing world class rick management tools to rural America.



MPCI POLICY TYPES

Yield Protection

Revenue Protection

Area Risk Protection

Whole Farm

Guaranteed Yield Guaranteed
Yield and
Price

Widespread Coverage

Whole Farm Revenue Protection



WHOLE FARM REVENUE PROTECTION

- Available for farms up to 8.5 million in insurable revenue
- Available in a 50 states
- Provides protection against loss due to unavoidable natural causes
- Protects your farm against the loss of farm revenue that you earn or expect to earn
- Coverage available up to 85% depending on number of commodities
- 5 consecutive years of Schedule F or other farm tax forms are required



PRIVATE PRODUCTS

Wind and Hail

Margin Protection

Production Cost Insurance

Increase Price Products



WHY CROP INSURANCE IS IMPORTANT TODAY

• Establishes a floor in the price of the crop



Used as a marketing tool

Guarantees revenue

Flexibility to tailor to your operation

Ability to combine with private products

WHAT YOU NEED TO DO AS A PRODUCER

Spend time with your agent

Make sure agent is doing their job

Know and understand what you have

Use your insurance to capture better prices



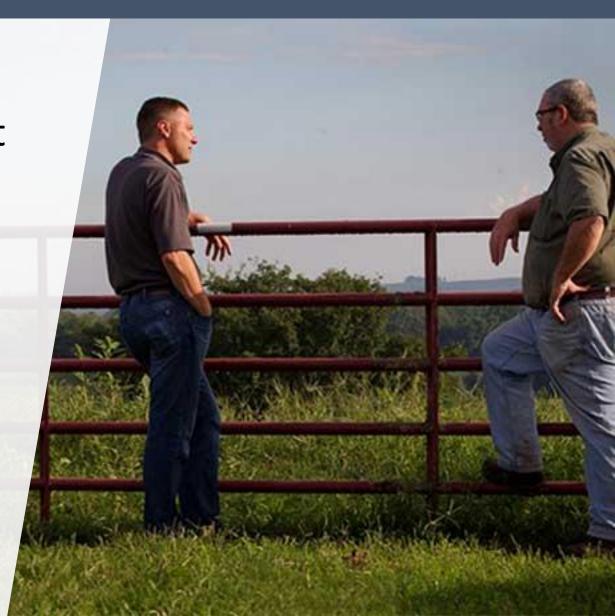
RMA WEBSITE

 What crops are insurable in what states and counties

 How price elections are determined on specific crops

www.rma.usda.gov





Rabo AgriFinance Insurance is a division of Rabo AgriFinance designed to support the company's efforts to develop, expand and strengthen strong business relationships with America's premier agricultural producers and agribusinesses. We focus on crop insurance as a part of a strong risk management strategy combined with

Extensive Knowledge Focus on Crop
Insurance

exceptional service and expertise.

Team Approach to Service

High Client Retention

Added Value Frequent Updates





