



Rabo AgriFinance

Rabo AgriFinance Insurance

Ken Shoemaker, Senior Insurance Manager

WHY DOES ANYONE NEED CROP INSURANCE?



Saturated fields make it impossible to harvest this year's pumpkin crop.

FEDERAL CROP INSURANCE - BASICS

90% More than 90% of insurable farmland in the U.S. is protected by Federal Crop Insurance program.
(311+ MILLION ACRES)



Government provides funding and administers the program through the Risk Management Agency (**RMA**) in conjunction with private crop insurance companies (**AIPs**)

RISK MANAGEMENT AGENCY (RMA)



Mission Statement

Serving America's agricultural producers through effective, market-based risk management tools to strengthen the economic stability of agricultural producers and rural communities.

Vision Statement

Securing the future of agriculture by providing world class risk management tools to rural America.

MPCI POLICY TYPES

**Yield
Protection**

Guaranteed
Yield

**Revenue
Protection**

Guaranteed
Yield and
Price

**Area Risk
Protection**

Widespread
Coverage

**Whole
Farm**

Whole Farm
Revenue
Protection

WHOLE FARM REVENUE PROTECTION

- Available for farms up to 8.5 million in insurable revenue
- Available in a 50 states
- Provides protection against loss due to unavoidable natural causes
- Protects your farm against the loss of farm revenue that you earn or expect to earn
- Coverage available up to 85% depending on number of commodities
- 5 consecutive years of Schedule F or other farm tax forms are required



Rabo AgriFinance

PRIVATE PRODUCTS

Wind and Hail

Margin Protection

Production Cost Insurance

Increase Price Products



WHY CROP INSURANCE IS IMPORTANT TODAY

- Establishes a floor in the price of the crop
- Used as a marketing tool
- Guarantees revenue
- Flexibility to tailor to your operation
- Ability to combine with private products



WHAT YOU NEED TO DO AS A PRODUCER

- Spend time with your agent
- Make sure agent is doing their job
- Know and understand what you have
- Use your insurance to capture better prices



RMA WEBSITE

- What crops are insurable in what states and counties
- How price elections are determined on specific crops

www.rma.usda.gov



Rabo AgriFinance Insurance is a division of Rabo AgriFinance designed to support the company's efforts to develop, expand and strengthen strong business relationships with America's premier agricultural producers and agribusinesses. We focus on crop insurance as a part of a strong risk management strategy combined with exceptional service and expertise.

Extensive
Knowledge

Focus on Crop
Insurance

Team Approach
to Service

High Client
Retention

Added
Value

Frequent
Updates



Rabo AgriFinance Insurance
is an Equal Opportunity Provider



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Rabo AgriFinance Insurance

insurance@raboag.com

800-395-8505

Amy Mead (319) 575-5412

Ken Shoemaker (217) 685-4464