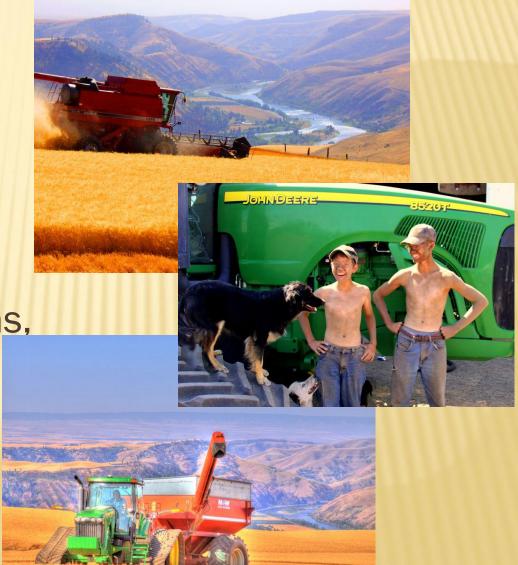
DTN/PROGRESSIVE FARMER CHICAGO, IL DEC. 11, 2013

THE WORLD OF UAVS IN AGRICULTURE

ROBERT BLAIR - KENDRICK, IDAHO, U.S.A.

- Farm Started in 1903
- 1,500 Acres (607 ha)
- Non Irrigated
- Steep Slopes
- Wheat, barley, peas, lentils, garbanzo beans, alfalfa, & cow/calf
- Mom, wife, 2 sons, hired man



MY BACKGROUND

- Lifetime of farming experience
- ✤ U of Idaho BS Ag Business
- ✤ 2009 Precision Farmer of the Year
- ✤ 2011 Eisenhower Ag Fellow
- ✤ 2012 McCloy Ag Fellow
- 2013 Governor's Award Ag Tech
- ✤ IGPA Executive Board
- NAWG Research & Tech Chairman
- US Wheat/NAWG Biotech Committee
- Domestic & International Speaker
- Precision Ag since 2003
- ✤ UAV Research & Use since 2006



Agronegocios del Plata

Juntos Agregamos Valor

ad

THE FUTURE IS HERE!



WHAT IS PRECISION AGRICULTURE?

The use of technology to gather information in order to make better management decisions to reduce costs, increase profit, increase productivity, and to reduce impacts on the environment.

WHERE HAVE WE BEEN?

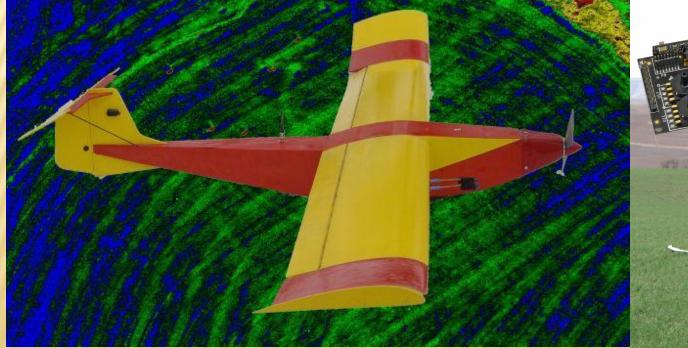


UNMANNED AIR VEHICLES (UAV)











WHAT IS A UAV?

- Flies Autonomously
- On Demand
- Flies Under Cloud
 Cover
- Battery Powered
- Remote sensing
- Higher Resolution
- Lower cost for data



MANY DIFFERENT TYPES OF SMALL UAVS

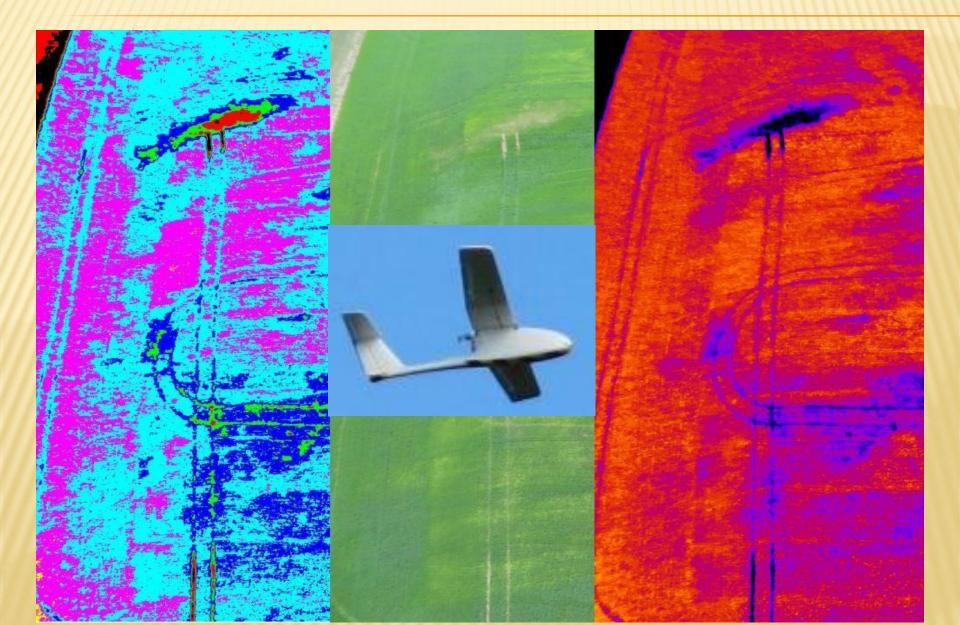
11

MULTIPLE IMAGES STITCHED TOGETHER

- Low altitude:
 - > Higher resolution
 > More images
 > More time
- Can identify problems with just color image
- Need better stitching software



CROP SCOUTING



QUAD COPTERS

- Zoom in capabilities
- Lower flying for area analysis
- Fast and stable
- Easier than a helicopter

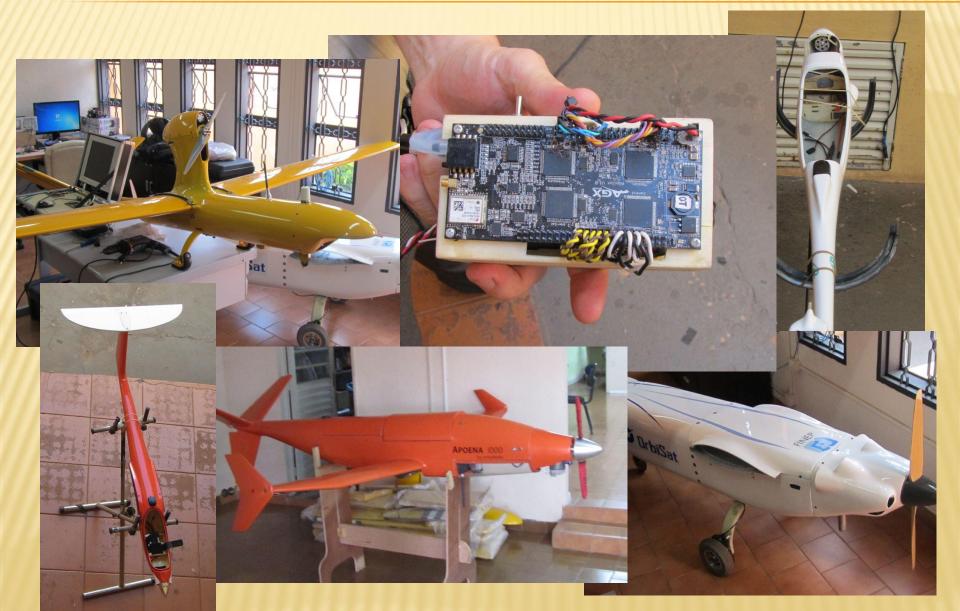


Shorter battery life

BENEFITS OF IMAGE DATA

- Historical record
- The "eyes" can see
- Proactive data verses yield monitor (reactive)
- Can make adjustments on crop during the growing season













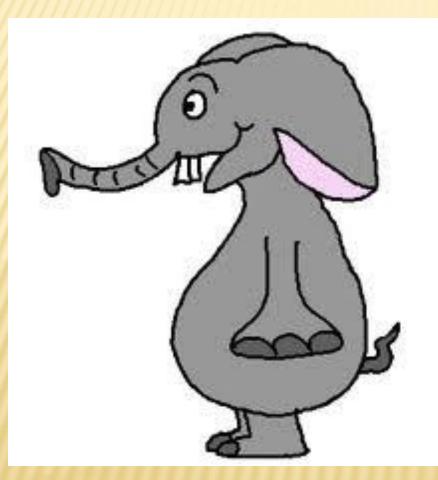
FLY THE FRIENDLY SKIES

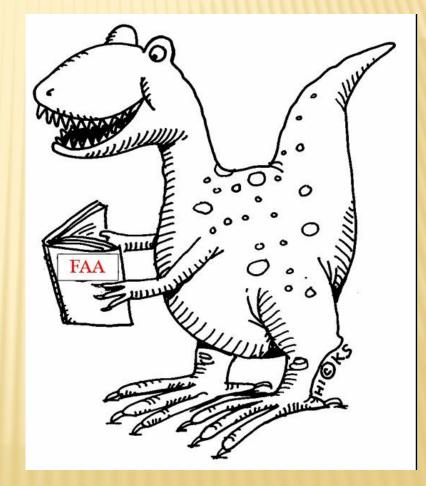
- □ Canada (UAV-Friendly Rating: 2/5)
- □ Mexico (UAV-Friendly Rating: 5/5)
- □ United Kingdom (UAV-Friendly Rating: 3/5)
- □ Europe (UAV-Friendly Rating: 2/5)
- □ Brazil (UAV-Friendly Rating: 5/5)
- □ Australia (UAV-Friendly Rating: 4/5)
- □ New Zealand (UAV-Friendly Rating: 5/5)
- □ Asia (UAV-Friendly Rating: an indifferent 1/5)

"....the pending new regulations will not be out till Spring 2012."

THIS WAS IN 2011

In discussions with staffers about FAA regulations they indicated that a first time offense minimum fine is \$10,000, up to \$100,000, plus carries a possible 3 to 10 years in the pen.





HOW DO YOU SEE IT?



OTHERS ARE WANTING IT MORE

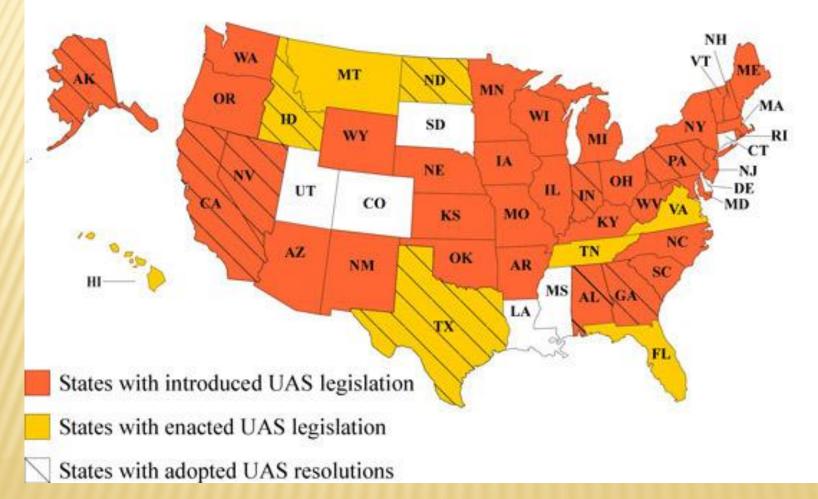


UNITED STATES LEGISLATION 2013

- □ 43 STATES have introduced Legislation
- □ 115 Bills and resolutions concerning UAV issues
- □ 10 Bills have been enacted in eight states
- □ 10 States adopted resolutions
- **2 States** are waiting for Governor signatures
- □ 1 State has pre-filed a bill for 2014

UNITED STATES LEGISLATION 2013

States With UAS Legislation

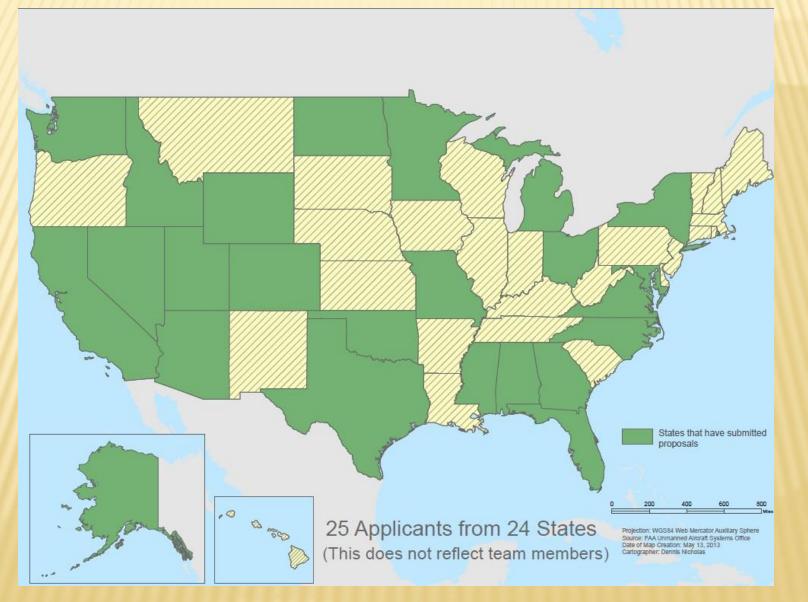


State legislation currently being considered could catapult the U.S. up to one of the most highly restricted countries for **UAVs out there.**

WHY ALL THE LEGISLATION?



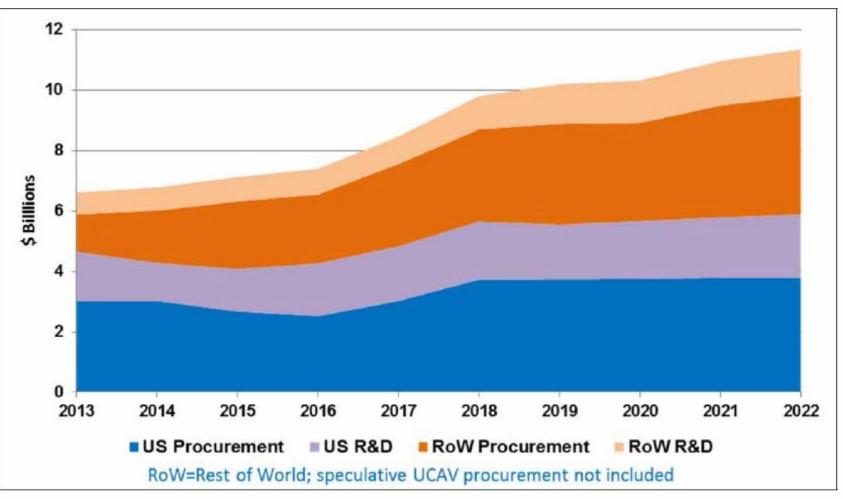
UAV TEST SIGHT BATTLE



TEST SIGHT DRIVER

Figure I. World UAV Budget Forecast

R&D and **Procurement**



Source: Teal Group, World UAV Systems 2012: Market Profile and Forecast.

DRIVING FORCES FOR PRECISION TECHNOLOGY & UAVs

9.5 BILLION PEOPLE BY 2050

WATER WARS



DRIVERS OR CHALLENGES?

Insurance Claims

Government

Prove Environmentalists

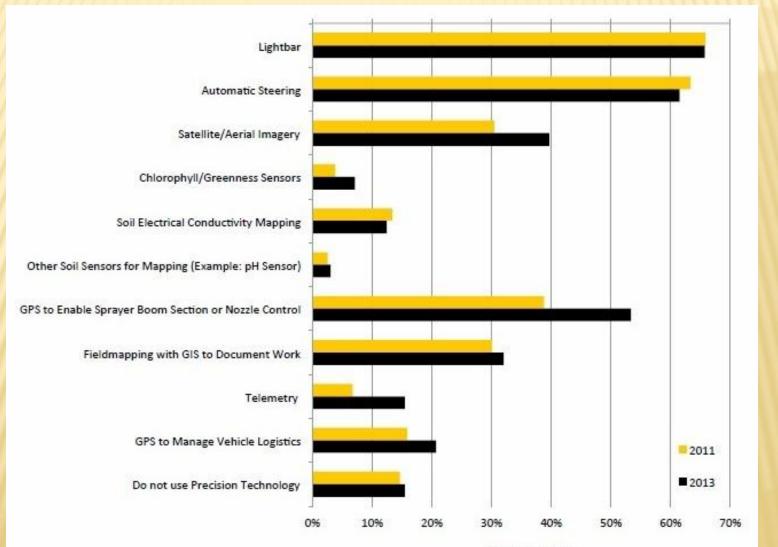




Technology is not Going Away Regulations

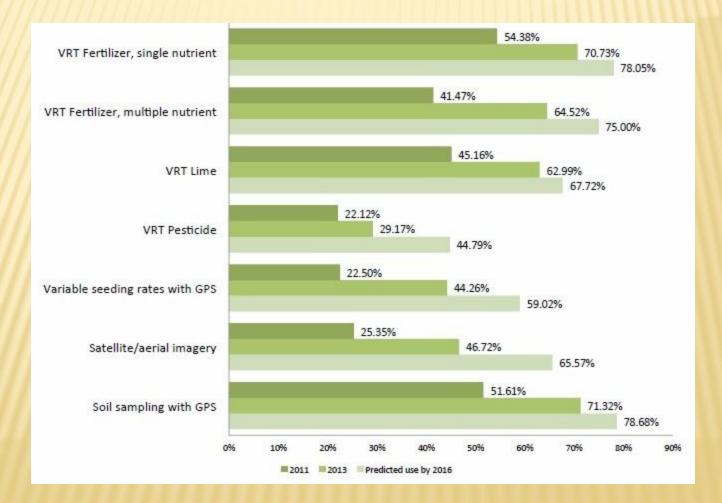
Kinder to Wildlife

TECH USE IN AGRIBUSINESSES

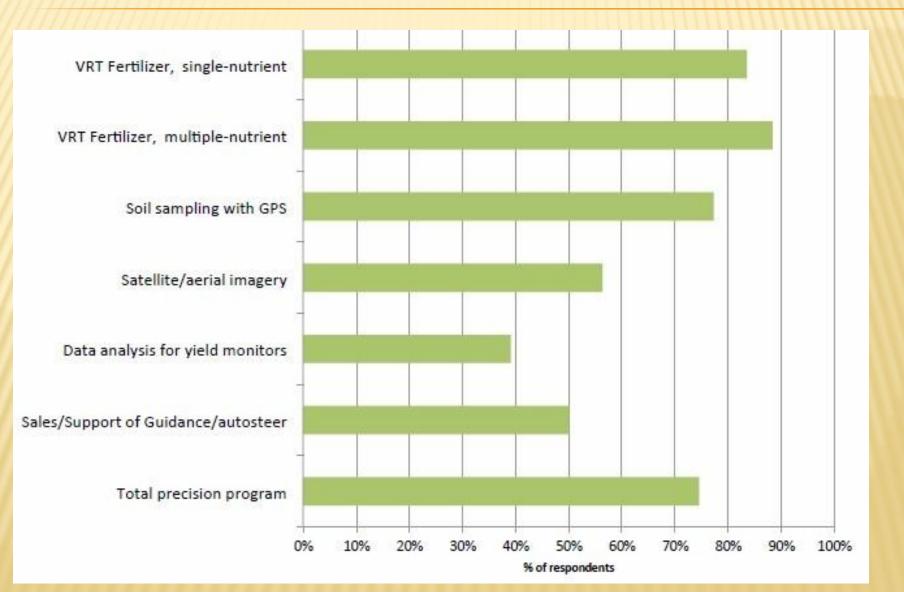


% or respondents

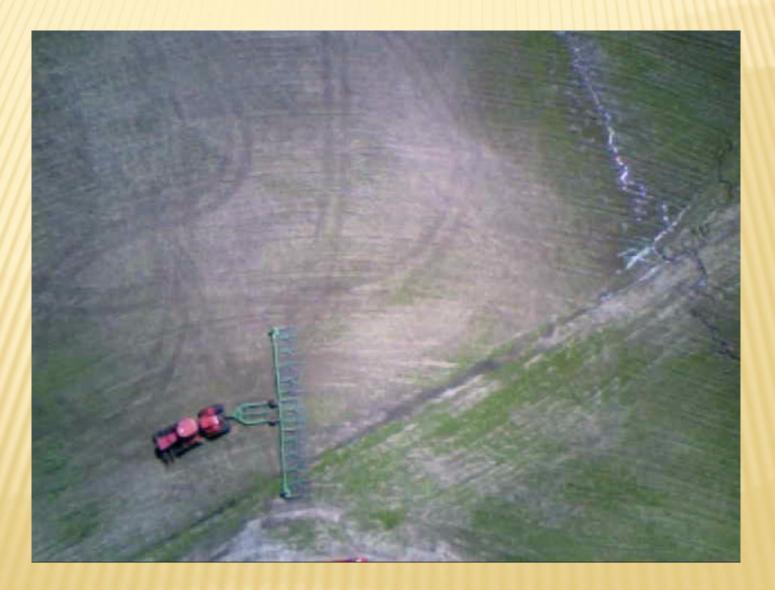
OFFERED BY SERVICE PROVIDER



PROFIT OF SERVICE OFFERED







TOP 3 CHALLENGES

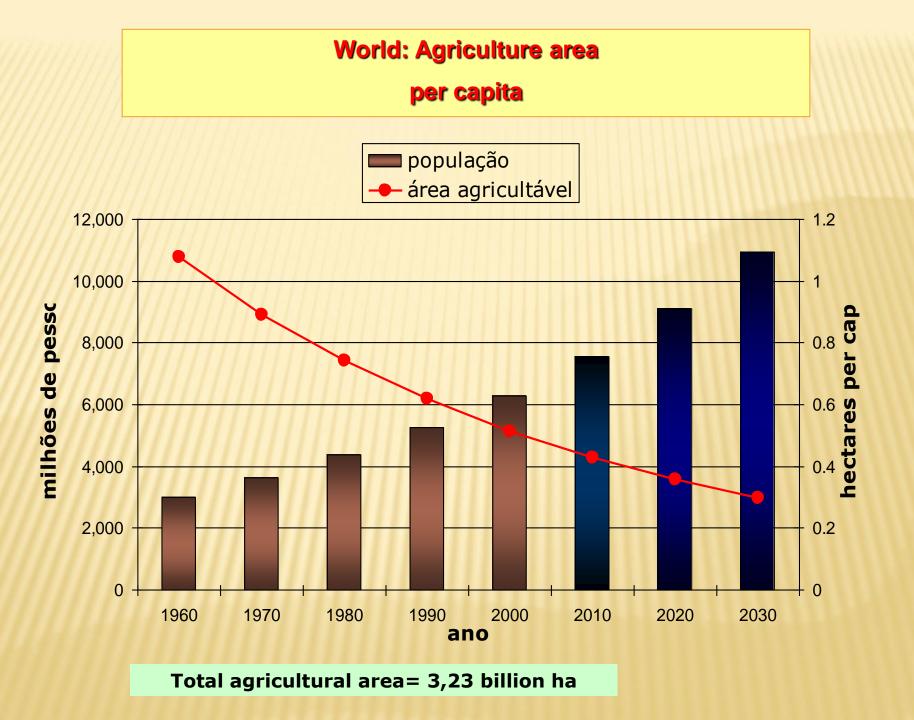
1) GOVERNMENT & REGULATIONS

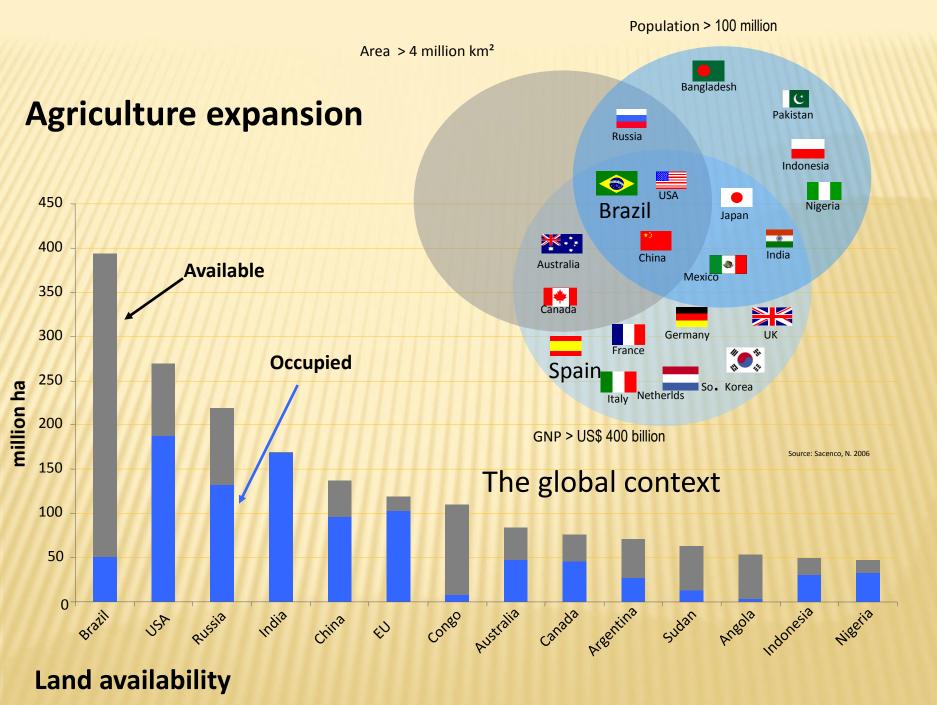
2) ENVIRONMENTALISTS

3) FEEDING 9.5 BILLION PEOPLE

TOP 3 OPPORTUNITIES

FEEDING 9.5 BILLION PEOPLE
 ROOM TO EXPAND AGRICULTURE
 PRECISION AG AND BIOTECH





Source: FAO

WORLD AGRICULTURE NEEDS TO GROW AND BE EFFICIENT AT THE SAME TIME



THE FUTURE OF AGRICULTURE; THE FUTURE OF IDAHO UNMANNED AIR SYSTEMS

QUESTIONS?

ROBERT BLAIR robert@threecanyonfarms.com